Getting Cataract Patients ‘Into the Lions Aravind Institute’

Increasing the uptake of cataract services is challenging will be maintaining high quality service delivery. This requires a combination of increasing resources (increasing the capacity) and maximising the use of available resources (increasing efficiency). This paper focuses on increasing the capacity and efficiency of the existing system of service delivery, which will be a genuine need in many situations.

Getting Cataract Patients ‘Through and Out’

Increasing the uptake of cataract services is by itself a major challenge and equally challenging will be maintaining high quality service delivery. This requires a combination of increasing resources (increasing the capacity) and maximising the use of available resources (increasing efficiency).

This paper focuses on increasing the capacity and efficiency of the existing system of service delivery, which will be a genuine need in many situations.

Getting Cataract Patients ‘Into the System’

The capacity of the existing infrastructure depends on the following factors:

- **Working hours:** During which the hospital is open to register both outpatients and inpatients. Many hospitals have a limited time to register outpatients, often too early in the morning, for patients who have to travel some distance to the facility.
- **Length of (inpatient) stay:** (LOS) is another determinant of how many patients can be accommodated. If the average LOS is 5 days then at 80% occupancy, about 60 patients can be admitted per bed per year. If occupancy can be brought down to 3 days through better co-ordination and improved surgical techniques, then 100 patients can be admitted per bed. In a 50-bedded unit this increases capacity by 2000/year.

### Systems and Procedures

Systems must be designed to optimise the balance between resources and patient load. Systems or practices that increase efficiency must be introduced. Similarly, systems or clinical procedures that do not contribute to clinical outcome, patient satisfaction or efficiency are wasteful and hence must be dropped or modified. Staff must be involved in decision making, encouraging motivation and good team practice. Planning for the next day, next month and the following year should be in place. Some of the strategies for greater productivity are as follows:

- **Standardisation:** The hospital should follow a standard surgical procedure. This is particularly important when there is more than one ophthalmologist. Better instrumentation, training of paramedical staff and patient flow, all contribute to increasing efficiency and quality of care. Standard surgical procedures must be periodically reviewed against outcomes, new technologies and new instrumentation.
- **Division of labour:** In diagnosis or treatment there are a number of clinical tasks. In many settings an ophthalmologist does the entire range of clinical tasks including routine ones which are often the most time consuming. With proper training, paramedical staff can perform many of the routine and also ‘specialised’ tasks - from the simple task of measuring visual acuity to the use of A-Scan or computerised field analysis. Similarly, in surgery, there are many preparatory steps that a nurse can do very well which can significantly increase the volume of work that an ophthalmologist can do.

Care must be taken to match the tasks to be performed with the skills of the person, to ensure the desired quality standards and it must also be recognised that quality evolves continually, based on technological innovations and patient expectations.

- **Balancing resources:** In a surgical session, for example, a surgeon may have the capacity to carry out 6 cataract operations an hour while one set of instruments can be used only once in an hour.

### Resource Determinants of Throughput & Productivity

<table>
<thead>
<tr>
<th>Resource</th>
<th>Determinants of throughput &amp; productivity</th>
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</thead>
<tbody>
<tr>
<td>Human resource</td>
<td>Staff numbers, composition, skills, working hours and job descriptions</td>
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<tr>
<td>Building</td>
<td>Outpatient area, diagnostic facilities, number of beds and operation theatres available for ophthalmic work. The layout of these facilities and the balance between them</td>
</tr>
<tr>
<td>Instruments &amp; Equipment</td>
<td>Diagnostic and surgical equipment, instruments and their maintenance</td>
</tr>
<tr>
<td>Supplies</td>
<td>Availability of supplies matching the patient load</td>
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Since the major micro-level planning. In addition to long-range or annual planning it is essential to plan for the next day and ensure that all resources are organised and all concerned staff are informed. The form below (Illustration 1) with suitable modifications and more rows as required, could help in such planning.

- **Operating room layout and work-flow.** The OR layout, and workflow within it, has a maximum bearing on efficiency in terms of how many operations are done. The OR layout, for example, could have two tables with a floor model operating microscope between them (see Illustration 1). While the surgeon is operating on one table, the second assisting nurse can prepare the patient on the next table. Variations of this model are in practice elsewhere. For example, in a surgical table on wheels with three other such tables, with patients on them, in an adjoining preparation room. When the surgery is completed, the patient is wheeled out and another patient wheeled in. The basic underlying principle is the same – cutting down on the surgeon’s waiting time between operations.

- **Adapting newer technologies.** The high volume of cataract surgical procedures world-wide has led to newer surgical methods, together with related instrumentation developed by the industry. The general direction is towards smaller surgical incisions requiring no sutures. Of the several options available, Manual Small Incision Cataract Surgery (MSICS) promises much in promoting higher productivity, reducing costs and improving the quality of outcome. Once mastered, with good organisation as described above, a surgeon using this technique can easily complete six cataract operations in an hour.

- **Information and review systems: having a well-motivated team.** A formal quality assurance system should be in place to monitor intra-operative complications, clinical outcomes, patient satisfaction and utilisation of resources. This should be discussed periodically with all the hospital staff - to get their inputs for improvement, resulting in a well functioning and motivated team which is essential for operating at high volume and quality.

- **Attitude and patient care.** Even with the best infrastructure and perfect systems in place it requires a certain attitude to get the best results. It is not possible to predict every single activity and specify every procedure. Since the major resource in a hospital is the staff, there will also be some variability in the understanding and interpretation of procedures and guidelines. A positive work culture and attitude towards patient care is also essential and such attitudes should stem from the leadership. Some of the specific strategies that promote a positive work culture are:

  - Creating an attitude of willingness to learn and aim towards perfection
  - Promoting ‘patient centred’ behaviour; that is, doing the best for each individual patient
  - Involving the hospital staff in policies and decision making, especially in areas where they will be responsible for implementation.

**Conclusion**

There is an urgent need to move beyond the debate as to whether high quality can be achieved with high volume cataract surgery and actually develop and implement ways of meeting the need. Bad service will not attract patients. At the Aravind Eye Hospital in Tamilnadu, the strategies and methods described above have made it possible for 70 ophthalmologists in the Hospital to do more than 150,000 cataract operations a year, in addition to other surgery. In other high volume settings, such as in Lahanor, Lumbini in Nepal, these principles can be seen translated into applied working systems suitable to the practice required. With proper systems and the right attitude in patient care it is possible to achieve these aims in all situations.

**References**